



EXPRESSION OF INTEREST (EOI)
FOR HIRING OF PUBLIC
PRIVATE PARTNERSHIP (PPP)
CONSULTANT

Special Initiatives (SI) Wing
Directorate General, Pakistan Post
G 9/4, Islamabad

To be uploaded on PPRAS website only.



EXPRESSION OF INTEREST DOCUMENT

Hiring of Consultants for Public Private Partnership

A. Pakistan Post – Introduction

Pakistan Post is one of the oldest Federal government institution providing vital postal and financial services through a network of 12085 post offices. Pakistan Post is working under Post Office Act (Act No. VI), 1898 (the "Act"). At present, Pakistan Post is an attached Department of Ministry of Postal Services.

B. Pakistan Post – Public Private Partnership

Pakistan Post Reforms Program is approved by the Prime Minister of Pakistan under Public Private Partnership. Following are the initiatives as envisaged in the Public Private Partnership.

- i. Logistics
- ii. Mobile Money Order
- iii. Rebranding

The above mentioned Public Private Partnership (PPP) initiatives are at different stages of completion and will be executed on Build Operate Transfer (BOT) modality.

C. Brief Terms of Reference (TORs) for Consultancy

The Consultant will plan, prepare bid documents, execute, deliver and monitor all the PPP initiatives of Pakistan Post in accordance with their respective stages. The details will be shared with shortlisted Consultants in subsequent Request for Proposal (RFP)

D. Next Stages in the Process

The Consultants will be shortlisted in light of the Evaluation Criteria as described in Section E of this document.

Consequently, the Request for Proposal (RFP) will be issued to shortlisted Consultants. The Request for Proposal will be issued on Quality Cost Selection Base Selection (QCBS) whereby 70 percent weightage assigned to Technical Proposal and 30 percent weightage to the Financial Proposal.

E. Evaluation Criteria

The Candidates will be evaluated on the basis of Education and Relevant Experience. Suitable number of Candidates securing maximum marks in the EOI will be shortlisted for the next stage.

i. Education (30%)

ELIGIBILITY: -

Minimum / Master's Degree in Business Administration or equivalent qualification in Finance / Accounting / Supply Chain or Commerce from a recognized National or International university.

EVALUATION CRITERIA: -

More than 16 Years of Relevant Education	= 10
15 Years or Equivalent Relevant Education	= 7

ii. Relevant Experience (70%)

The Committee will consider experience preferably in areas of Management, Advisory and Consultancy, Public Private Partnership, Financial Services, Real Estate Management, Logistics and Couriers as the relevant desired experience. The Marks will be awarded only for that part of the experience which is relevant.

10 Years or more total Relevant Experience	= 10
<10 Years but > 7 Years total Relevant Experience	= 8
<7 Years but > 5 Years total Relevant Experience	= 7
Minimum 5 Years of Relevant Experience	= 5

A weighted average of 30% Marks in Education and 70% Marks in Relevant Experience will be calculated to reach total Score of a particular candidate. All the interested applicants shall furnish well described CV / Profile for consideration.

F. Submission of Expressions Of Interest (EOI)

The Expressions of Interest (EOI) must be furnished on or before March 13 2019 by 1100 Hours to the address given below. The Expressions of Interest will be opened on the same day at 1130 Hours in the Committee Room of Headquarters Pakistan Post.

Saqiba Sheerazi

Asstt: Dy. DG (Special Initiatives)

Directorate General, Pakistan Post

G-8/4, Islamabad.

Phone: 051-9263273